

Summary Business leader with experience in the use of technology to drive growth and operating improvements in startups through \$1B+ organizations. As a consultant and CIO accomplished in assessing organizational technology needs and then creating robust IT organizations and infrastructures. Successfully led ERP, CRM, BI, SaaS, and Cloud initiatives. As a COO experienced in developing IT as a commercial service, scaling business operations, and managing P/L. Led customer service, supply chain, lab operations, and billing functions. Career spanning multiple industries and varied environments.



Consulting Areas

- IT Strategy & Planning
- ERP Implementation
- IT Assessment
- IT Offshoring
- Program Management

Industry Experience

High Technology, Biotechnology, Pharmaceutical, Semiconductors, Ecommerce

Representative Experiences

CIO Professional Services, Associate - The team is a group of experienced CIOs and former Big 4 Consulting Partners that have formed a Consulting organization for the better alignment of business and IT. Responsible for delivering client engagements where the IT Strategy needs better alignment to support the business strategy. This is then driven down to executable tactics where he acts as Program Manager.

Tethys Biosciences, Chief Operating Officer – Startup biotech developing biomarker-based diagnostics to predict the onset of chronic diseases. Responsibilities included clinical lab operations, IT, customer service, supply chain, and compliance. Led migration of the company’s initial product, a proprietary algorithm for diagnosing diabetes risk, to a cloud based infrastructure to meet the company’s strategic business model. Also responsible for scaling lab operations from 70,000 to 300,000 tests and for reducing COGS by 25%.

Polycom, Chief Information Officer – Leading provider of unified collaboration voice, video and data products. Led 150+ person global IT team with \$75M+ budget enabling high growth. Accomplishments included establishing IT governance model, establishing offshore IT delivery capabilities, implementing global ERP system, and implementing SaaS and cloud based systems. Received 2008 CIO Magazine 100 Award for strategic use of IT.

Adamas Pharmaceutical, Chief Information Officer – Startup specialty pharmaceutical developing therapies to treat central nervous system disorders. Operating as a contract CIO, responsibilities included implementing IT governance model and policies, and IT systems in advance of the company’s IPO. Directed the migration to SaaS and cloud providers for phone, desktop applications, and document management systems. Worked with standards including CRF Part 11 requirements during system design.

Amyris, Chief Information Officer – Biotech developing and manufacturing high-performance renewable products across a wide range of consumer and industry segments. Operating as a contract CIO, responsibilities included assess existing IT operations and business alignment, remediating issues, directing daily operations, and developing strategy and budgets.

Additional Experience

Xoma – Pharmaceutical company; Consultant evaluation IT’s ability to support commercial product rollout.
Polycom – \$1.3B Technology company; CIO responsible for global IT operations during period of high growth.
Miadora – Startup retailer of luxury goods; CTO responsible for ecommerce website and back-office systems
Andersen Consulting – Partner in high tech and electronics practice

Education

B.Sc. & M.Sc. Industrial Engineering, Stanford University