

**Summary**

Stephen McGrady has served in technology vision and leadership roles, including Vice President of Services, Chief Information Officer (CIO), and General Manager, for over 20 years. Since 2006, he has focused on executive management consulting that enables business clients to improve performance through intelligent use of information technologies.



**Consulting Areas**

Information Technology Systems  
Enterprise Architecture  
M&A and Post-Merger Integration

Supply Chain Management  
Global Outsourcing  
Process/Data Modeling

Data Center & Network Design  
Disaster Recovery & BCP  
Data Warehousing

**Expertise**

Strategic and Systems Planning  
Facilities Management  
Operations  
Business Intelligence and Analytics

Large-Scale Program Management  
P&L and Budgeting  
Product Development  
Solution Selling

Team Building  
Performance Optimization  
Business Alignment  
Partner Development

**Industry Verticals Served**

Telecom (RBOC and wireless), Internet (information services for the health care industry), Software (virtualization, encryption, business intelligence), Hardware (storage), Finance (mortgage servicing), Management Consulting

**Representative Experiences**

**Consultant to the CIO and Senior VP for a global financial solutions provider** for real estate and mortgage services. Chartered and delivered projects to improve data center virtualization, SAN storage performance, disaster recovery / business continuity, IT project portfolio management, and so forth.

**M&A Due Diligence and Post-Merger Integration for the COO and VP Sales Strategy** at the leader in business infrastructure virtualization. Developed M&A playbook to improve speed and quality of DD and PMI activities.

**Consultant to the CFO of one of America's leading wholesale home and garden companies**, an industry leader in horticulture, responsible for strategic initiatives in enterprise architecture, business intelligence, ERP system selection and implementation, as well as a POS system implementation project "rescue".

**Consultant to the CFO and the Board of Directors of a global security software company**, recognized as the leader in email and data encryption. Identified shortcomings in handling customer and partner data, inhibiting the company's strategic shift from desktop to enterprise class product.

**Executive Director at Pacific Bell** managing a \$23-49M portfolio of Bellcore and AT&T systems planning & development projects, enabling RBOC conversion to digital switching, signaling, and transmission.

**Recent Clients**

Altisource, VMware, Nurserymen's Exchange, PGP Corporation, MediMatch

**Past Employers**

Network Appliance, Business Objects, KPMG Consulting, University of California Berkeley (Haas School of Business), AirTouch Cellular, American Management Systems, Pacific Bell, New England Telephone

**Education, Training & Certifications**

MIT Sloan School of Management, Cambridge, MA - **MS in Management**. *Concentration in Information Technology*  
Dartmouth College, Hanover, NH - **BA, magna cum laude with honors**. *Double major in Mathematics, Russian Studies*

**Certifications**

MIT edX Honor Code Certificate for *Tackling the Challenges of Big Data* (February 3, - March 17, 2015)

MIT edX Honor Code Certificate for *Cybersecurity: Technology, Application and Policy* (September 15 - October 27, 2015)