

Summary: As a CIO / CTO Bob has extensive experience leading system design, solutions architecture and IT governance within start-up, turn-around and newly merged or acquired global organizations. Challenged to elevate IT operations and strategic capabilities within highly regulated and complex multibillion-dollar global enterprises. Apply operational expertise to align business strategy with current and future IT systems and prioritize solution development, IT infrastructure and security initiatives. Extensive project management expertise. Former government security clearance.



Consulting Areas

- Business and IT alignment
- Information Technology
- Project/Organization Assessments
- Supply Chain Management
- Global Outsourcing
- Mergers & Acquisitions
- Customer Service
- Operational Consolidation

Expertise

- Website and Mobile Development
- Organizational Systems Integration
- Regulated Environments
- Business Turnarounds
- Strategic Systems Architecture
- Application Development
- Security Management
- Cloud Computing
- IT Governance
- Agile Methodology
- ITIL Practices
- Technology Strategy, Planning and Vision
- Budget Management
- Change Management
- Operations Management
- Team Building & Leadership

Industry Verticals Served

High Tech, Life Sciences, Public Sector, Credential & Security, Medical Devices, Telecommunications

Representative Experiences

- **Mergers and Acquisitions | Turnaround Leadership:** Consultative leader and strategist for the cost-effective and efficient integration and optimization of IT systems and processes, as well as the incorporation of new solutions post acquisition/merger. Recently captured \$200K annual cost savings for a key client by retiring legacy systems and implementing a new IT structure within a post-merger environment.
- **IT Operational Optimization:** Strengths in identifying technology performance obstacles, developing solutions and creating long-term organizational roadmaps. As VP and CIO at delivered a \$2.5M savings through virtualization and new solution implementation, as well as a \$1M operational savings by incorporating earned value project delivery methodology.
- **Product Innovation and Development:** Differentiated by background in technology product design. As Senior Vice President of Product Development and Technology contributed to the development of six patient behavioral models using sophisticated algorithms and large longitudinal data sets, generating multimillion-dollar revenues.
- **Team and Operations Management:** Proven experience in managing multiple complex IT operational structures across multiple geographies. Built fine-tuned IT governance practices and operational structures, positioning companies for multibillion-dollar acquisitions within highly regulated environments.

Recent Clients

NVT Group, Clorox (Div: of P&G), Gordian Group, IBM,

Past Employers

Lotus Development, Sage Group, Commonwealth of MA, Biogen, Vertex Pharmaceuticals, MorphoTrust, Adheris Health. Natural Microsystems

Education, Training & Certifications

MBA, Finance Concentration, Suffolk University (Delta Mu Delta, National Academic Honor Society)

BS, Business Administration, Stonehill College