

**Summary** Jim is a dynamic IT operations leader with extensive network, cloud and security experience who drives innovation and business value in biotech and high-growth tech industries. Clients benefit from Jim’s 25+ years of experience in IT management developing and implementing transformative business strategies.



Jim’s extensive experience in IT operations balances disruptive innovation with reliable operations, and manages the risks associated with new technologies. He enables business growth and agility through cost-effective and secure IT strategies that align with dynamic and volatile market demands.

**Consulting Areas**

- Business and IT alignment
- Information Technology
- Vendor Management
- Cloud Migration
- Customer Service
- Operational Consolidation

**Expertise**

- Strategic Planning
- Operations
- Data Center & Network Design
- Risk Management
- Facilities Management
- Product Development
- P&L and Budgeting
- Application Implementation
- Facilities Management
- Team Building & Performance Optimization
- Compliance

**Industry Verticals Served**

Biotech, High Tech, Financial Services, Software, Telecommunications, Retail

**Representative Experiences**

- **Sr. Director IT Infrastructure Technology & Operations** – Performed IT leadership role for a \$1B biotech lab. During 15 years grew the IT organization from inception through many growth stages. Managed the implementation of numerous sites including two primary production laboratory facilities. Managed Network, Infrastructure Devops and User Services teams. Extensive experience with vendor management and contract negotiations.
- **IT Operational Optimization** - Strengths in identifying technology performance obstacles, developing solutions and creating long-term organizational roadmaps. As Sr. Director IT optimized a \$17M budget capturing more than \$1m in savings through virtualization, cloud migration and new solution implementation, as well as an additional \$1M operational savings by optimizing SaaS application consolidation.
- **IT as a Business** – Understands key KPIs driving business performance and where to influence improvements as a result. Collaborates with executives to analyze detailed business processes to achieve performance improvement. Develops strong relationships with business owners as the foundation of Change Management. Communicates with C-level executives representing details of their business, operations and people.

**Recent Clients**

Mozilla, Netbase, Adorama, Vornado Realty, Tensegrity Law Group

**Past Employers**

Natera, Telepacific, Yipes, Worldcom/Brooks Fiber

**Education, Training & Certifications**

Business, California State Polytechnic University, Humboldt  
AWS Certified Solutions Architect