

Summary: Martin is an associate with a diverse background leading business and technology alignment and solutions for both private and public sector organizations. With over twenty five years of achievement in developing organizational strategic plans which align to business goals and objectives, Martin has been able to quickly transform an organization into a business and customer centric solutions team.



Martin's diverse industry experience includes High-Tech, Marketing, Online Services, State and Local Government. As an experienced senior manager, business partner and program coordinator, Martin can apply innovative technology concepts to drive improved business outcomes. With a combination of business acumen and technology expertise, Martin has added business value through organizational development, business process improvement and large scale business solution deployments.

Consulting Areas

- Business and IT Alignment
- Information Technology
- Government IT
- Organization Development
- Customer Service
- Operational Consolidation

Core Competencies

- Technology & Business Strategy
- Program & Project Management
- Finance & Budget Management
- Information Security
- Infrastructure & Operations
- Enterprise Resource Planning
- Infrastructure & Operations
- Vendor & Contact Management
- Application and Software Development

Industry Verticals Served

High Tech, Marketing, Online Services, Government, Public Safety, Education, Transportation, Software, Manufacturing, Health, Human Services, Community Development, Facilities, Utilities, Telecommunications

Representative Experiences

ERP Engineering, Development and Implementation

Work with all stakeholders and the executive management team across every business unit to build or enhance the ERP systems for three separate organizations including the following vendors – Oracle Peoplesoft, Oracle E-Business and Infor Lawson. Managed the development teams and outside contractors within each organization to build several new modules including Finance, Procurement, Human Resource, Supply Chain and Project Management. Provide many enhancements to all systems including Employee and Manager Self Service, Contracts Management, Recruiting, Inventory and Project Management.

Mainframe Migrations

Led the effort in removing legacy Mainframe systems for two separate organizations and associated applications to consolidated distributed systems applications or portals savings \$2M per year. Managed the development team and outside contractors in application or portal creation and associated data migration. Combine applications as needed to streamline operations and support. Work with all business stakeholders to ensure archival legacy data is retrievable through reporting systems.

Criminal Justice System Implementation

Managed a \$8M implementation to add the Criminal Justice Module onto an existing Consolidated Case Management System. The Criminal Justice Module will be integrated with the Civil Justice module and overall case management system to be used for all court cases. Work with all stakeholder teams including the Courts, Clerk, State Attorney and Sheriff. Led the project and development team along with the vendor to create the project, risk, resource, budget, testing and training plans for each stakeholder group.

Past Employers

IBM, Affinion Group, World Merchandise Exchange, State of Connecticut Department of Information Technology, State of Connecticut Department of Transportation, State of Connecticut Department of Education, Pinellas County, Seminole Tribe of Florida

Education, Training & Certifications

M.B.A. Sacred Heart University
B.A. Computer Science, Mount Saint Mary College