

## Siva Saravanan

### **Associate**

## Silicon Valley

<u>Summary</u> Accomplished Technology Executive with over 20 years of global experience with special expertise in driving business and digital transformation efforts. Overseeing IT business solutions, big data, infrastructure, cyber security and PMO for large organizations. Excel at building and leading top-performing global multicultural teams, managing multi-million dollar portfolios. Strong background in the product development, supply chain, finance, operations and M&A.



#### **Consulting Areas**

- Digital Transformation
- ERP
- PMO

- Supply Chain Mgmt.
- Global Outsourcing
- M&A
- Product development

### **Expertise**

- IT Governance
- Cyber Security
- Business Intelligence/Big Data
- S&OP
- Shared Service Center
- CM/3PL Integrations

- Strategic Planning & Roadmaps
- M&A
- Intl Business Protocols
- Team building
- Agile/DevOps/Waterfall
- Applications/Infra Strategy
- Cloud Architecture
- Outsourcing/Offshoring
- ERP/CRM/HRIS Systems
- Revenue Planning
- Continuous Optimization

### **Industry Verticals Served**

High Tech, Software, Manufacturing, Payments, Gaming, Wearables

# Representative Experiences

- IT Digital Transformation and Programs Delivery Led transformation of IT systems and team for \$2B leading global gaming solutions provider. Responsible for \$31M IT strategic and target architecture digital transformation initiatives supporting all business functions, foundational infrastructure and cyber security, including Product Dev, Sales & Marketing, Supply Chain, Fin, Legal, Business Intelligence, HR, & Unified Comms. Realigned IT to be nimble to support hyper-growth business roadmap
- Supply Chain & Procurement Transformation Lowered inventory exposure \$20M by opening and integrating 4 3PL consignment hubs in Asia. Saved \$2M in annual freight costs by centralizing \$35M in global freight and logistics activities through a single transportation management system. Achieved \$2M in savings while launching a central European hub in the Netherlands by consolidating 6 European distribution centers and implementing 3PL with integrations. Integrated 2 contract manufacturers into operation in Europe and 3 in China, Singapore, and Malaysia. Reduced costs by consolidating legal entities, inventory organizations, offices, DCs, and CMs. Centralized \$970M annual procurement spend by implementing Oracle iProcurement at the global level.
- **M&A Integrations** Led 15+ M&A integrations, ranging from \$2M to \$900M. Managed complete end-2-end lifecycle operations due-diligence to integrations. Executed carve-out and spin-off deals. Designed Day-1 and long term operational plans and global strategies for SC, Fin, HR and Tax.

#### **Recent Clients/ Employers**

Aristocrat Technologies, Fitbit, VeriFone, HP, Computech

# **Education, Training & Certifications**

Strategies and Leadership, Executive Education, Stanford University, CA MS in Advanced Systems, Tennessee State University, Nashville, TN BS in Mechanical Engineering, Annamalai University, India

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