# Bhavin Shah

Summary Bhavin is a big-picture thinker, visionary global technology executive whose expertise is driving technology innovation, digital business model transformation, enablement of revenue and business capabilities to create value for customers, opportunities for employees and growth for shareholders.

As a transformation and value-focused senior executive, he specializes in driving a global vision, strategy and execution to solve business challenges, enable growth, improve efficiencies, increase agility, and strengthen the competitive market position of a company. He has more than 20 years of experience as a business and technology leader in startups and top tech fortune 100 companies.

## **Expertise**

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IT Strategic Planning

Cybersecurity

Operations

Cloud Migration

- Growth Enablement Enterprise Architecture
  - P&L and Budgeting
  - Vendor Management

Senior Consultant

- ٠ Cost Optimization
  - Process Improvement
- **Global Team Management**

Silicon Valley

- **Customer Orientation**
- Large-Scale Program Management
- Lean Methodology
- Leading Innovation

#### **Industry Verticals Served**

High Tech, Software, Public Cloud Provider, Semiconductor, Non-Profit, Telecommunications, Startups

#### **Representative Experiences**

- Business aligned IT Strategy Delivered IT Long-Range Plan (LRP) to empower the organization to achieve its strategic business objectives. Improved 40% efficiency, 95% customer satisfaction, 15% operating margin, 27% COGS, 55% faster time to market, met security and compliance requirements.
- IT Transformation into business value driver Transformed IT organization and modernized tech stack with build out of enterprise multi-Cloud platform, standard IT operating model, and adoption of modern engineering practices. Captured 40% IT efficiency gain by significant CAPEX/OPEX reduction.
- Strengthened Cybersecurity posture Collaborated and cultivated culture of continuous assessment, identification, and remediation of security threats, business risks, and compliance gaps in environment. Drove proactive approach of reducing attack surface and improving cyber resilience during strategic/tactical/ process and pipeline level planning. Jointly presented security metrics to board and identified a roadmap of investment for business aligned cybersecurity policy.
- Program Management Enabled \$1B+ value by transforming Oracle Gartner-recognized 35+ SaaS application for 6K+ customers from legacy environment to Oracle Cloud Infrastructure (OCI). Accelerated time-to-market, increased developer velocity and improved service availability.
- Cost Reduction Managed multiple vendors, contractual obligations and reduced 25% cost YoY.

### Past Employers

GCI Communication Corp, Oracle, HPE, Intel, Kintera (acquired by Blackbaud)

#### **Education, Training & Certifications**

M.S. Computer Engineering, Stevens Institute of Technology Chief Technology Officer (CTO), University of Pennsylvania Wharton School Chief Information Security Officer (CISO), NYU Tandon School of Engineering PMP, AWS Architect, GCP Kubernetes, Stanford ML, Coursera Deep Learning, MCP Soft Dev, Scaled Agile



